



Demo kit questionnaire:

Customer Details:

What's the full project list? (SKU's & Quantity if available)

Is there an alternate vendor being proposed?

How long do you require the kit for (what is the return date to Intec)

What is the proof of concept (POC)?

If no proof of concept, what is the purpose for the demo kit?

When is the balance of kit (if any listed above) required for?

Would you look to keep the demo kit if POC/Requirement is successful?